



Principle Consultant*** - Malcolm Hyde

Like most people I first came across euphony communications as a result of a phone call from a close friend.

That was in January 1998, prior to then for fifteen years I had been successfully running my own business, a Kitchen and Bedroom Design Consultancy in North Manchester, England.



I immediately recognized a great opportunity to develop the two businesses side by side. I put between 5-10 hours every week into euphony. In my first month I introduced 10 family and friends as customers onto the euphony service, happy in the knowledge that they were making savings on their phone bills. I also found 4 of my friends who wanted to join me as Business Consultants, like me they recognised the same potential for themselves. Together we started to create a team of Consultants, at first locally then the UK and now that Team has spread into all of the countries in which euphony operate.

After two years my euphony income allowed me to reduce my involvement in the Design Consultancy. This freed up my time to do what I enjoy most, which is working with all the great people in the Team. In 2005 I retired from the Design Consultancy, I am now in a position I can choose how I spend my time working this business.

I wouldn't be in this privileged position but for that initial phone call and without euphony's unique opportunity. Most importantly what's really made it happen is the efforts and success of everyone in the Team. Hopefully I can now be a help to all of them whilst they attain their dreams, many of whom have already reached greater levels of achievement than I have.



This business is incredibly exciting, frustrating, self-improving, challenging and oh so rewarding, not just financially but emotionally. Make sure you enjoy your rollercoaster ride to success, I have".

Regards and best wishes

Malcolm